

# **GUIDELINES FOR SETTING UP OF FOOD PROCESSING UNITS IN CHHATTISGARH**

**DEPARTMENT OF COMMERCE & INDUSTRIES  
GOVERNMENT OF CHHATTISGARH**

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## PROPOSAL SUBMISSION INFORMATION

Parameter	Details
<b>Department Name/Authority Name</b>	Department of Commerce & Industries, Government of Chhattisgarh
<b>Address</b>	1 <sup>st</sup> Floor, Udyog Bhavan, Ring Road 1, Telibandha, Raipur – 492 006 (INDIA)
<b>Name of Project</b>	Inviting Proposals for setting up of Food Processing, Fruit & Vegetable Processing and Non Timber Forest Produce Processing units in Chhattisgarh
<b>Guideline &amp; format Downloading Start Date</b>	27 <sup>th</sup> September 2017
<b>Guideline &amp; format Downloading End Date</b>	22 <sup>nd</sup> October 2017 up to 23:59 PM
<b>Last Date &amp; Time for Submission of Proposal</b>	23 <sup>rd</sup> October 2017 up to 15:00 PM
<b>EMD</b>	INR 50,00,000 (Fifty Lakhs)
<b>EMD in favour of</b>	CHHATTISGARH STATE INDUSTRIAL DEVELOPMENT CORPORATION LTD. PAYABLE AT RAIPUR
<b>Physical Submission of Proposal</b>	Physical copy of proposals along with other documents in one envelope up to 15:00 PM on 23/10/2017 by RPAD/In Person in the office of CHHATTISGARH STATE INDUSTRIAL DEVELOPMENT CORPORATION LTD., 1 <sup>st</sup> Floor, Udyog Bhawan, Ring Road No. 1, Telibandha, Raipur – 492 006 (INDIA)
<b>Selection criteria</b>	As per Evaluation criteria mentioned in guideline
<b>Phone</b>	Phone No: 0771 – 2583793, Fax No. : 0771 – 2583794
<b>Email</b>	<a href="mailto:csidc.cg@nic.in">csidc.cg@nic.in</a> , <a href="mailto:csidc_raipur@yahoo.com">csidc_raipur@yahoo.com</a>
<b>Office Inviting Proposals</b>	CHHATTISGARH STATE INDUSTRIAL DEVELOPMENT CORPORATION LTD. , 1 <sup>ST</sup> . Floor, Udyog Bhavan, Ring Road 1, Telibandha, Raipur – 492 006 (INDIA)

## 1. INTRODUCTION

Chhattisgarh is popularly known as the rice bowl of the country. Having a total geographical area of 135 Lakh Ha; around 43 % of the land is arable with Rice as the major crop of the state occupying 66% of the total cropped area. Pulses, oil seeds and horticultural crops occupy around 17%, 5% and 2% of the cropped area respectively. Almost 80% of the population in Chhattisgarh is dependent on agriculture and allied activities. Agriculture & allied sectors constitute more than 20% of the State GSDP.

Chhattisgarh has a strong base in horticultural production. The State is a leading producer of a variety of fruits and vegetables such as papaya, guava, tomato, brinjal etc. In 2015-16, Chhattisgarh produced 2317 thousand MT of fruits compared with 2155 thousand MT in 2014-15. Major fruits produced are Banana, Mango, Papaya, Guava, Jack Fruit, Leman, Ber, Water melon etc.

In 2015-16, Chhattisgarh produces 6046 thousand MT of vegetables compared with 5698 thousand MT in 2014-15. Major vegetables produced are Okra, Potato, Cabbage, Onion, Cauliflower, Brinjal and Tomato.

Chhattisgarh is the 14<sup>th</sup> largest producer of fruits with a contribution of around 2.5% of the total fruit production in India. During 2015-16 a total area of more than 220,000 hectare was under fruits cultivation. Major fruits are mango, banana, papaya, guava, and jack fruit. The graph below shows growth of food production over the years and production percentage of major fruits.

With 44% of the State's land under forests, Chhattisgarh accounts for 12% of India's forests. The state is identified as one of the richest biodiversity areas in the country. It has abundant minor forest produce like Tendu leaves, Sal seed, etc. Medicinal herbs, aromatic plants, flowers, bamboo, lac and honey are other potential money earners for the state. Chhattisgarh is one of the leading states in food and grain production in India. It is the 7th largest producer of rice in the country, accounting for 6% of the country's total rice production. Grain and cereals constitutes over 43% of state's total agricultural produce during 2015-16. The Government has been continuously introducing new policy reforms and incentive mechanisms in resonance with Central Government's KISSAN SAMPADA. It is also working towards introducing modern farming techniques and technologies to improve the quantity and quality of production.

## **2. OBJECTIVE**

Department of Commerce & Industries, Government of Chhattisgarh is committed to promote food processing in the State and has identified food processing as the focus sector for investments under Industrial Policy 2014-19. State has also formulated Food Processing Policy 2012-2017 and Chhattisgarh Mission on Food Processing Policy 2016 to promote food processing.

The major objectives are:

- i. To create modern infrastructure for food processing closer to production areas.
- ii. To provide integrated and complete preservation infrastructure facilities from the farm gate to the consumer.
- iii. To create effective backward and forward linkages by linking groups of producers/ farmers to the processors and markets through well-equipped supply chain.

- iv. To enhance the income of the farmers of the State Value addition of the Agriculture produce, Fruits & Vegetables and Pulses & Oilseeds in the State.
- v. Generation of new opportunities of employment in the agro and food processing sector.
- vi. Provision the secured storage for Agriculture produce, Pulses & Oilseeds and Fruits & Vegetables etc. in the State.
- vii. Ensure better price of agriculture produce to the farmers of the state.
- viii. Reduction in cost of production of the agro and food processing products and to make its marketing easy.
- ix. Ensure availability of the food materials to the public of the State of good quality at justified prices.
- x. To encourage farmers of the State to diversify for farming of fruits & vegetables and other cash horticulture crops as alternatives of paddy by development of the Agro & Food Processing Industries.

### **3. Special Package under Food & Agro Policy 2012**

Department of Commerce & Industries, Government of Chhattisgarh has amended Food Processing Policy 2012-2017 with the notification dated 5<sup>th</sup> September 2017, under which Department of Commerce & Industries has formulated special package scheme for investments of more than INR 500 Crore. Following are the benefits under the special package scheme:

- i. Land premium subsidy of 75% will be applicable for land allotment from land bank. No other discount/subsidy will be applicable on lease rent and other duly payable charges. Amount of land premium will be derived on gesticulatory basis.
- ii. Stamp duty exemption of 100% will be given on land allotment. The subsidy is applicable to proposals/units that start commercial

production within 36 months from date of issue of first stamp duty exemption certificate.

- iii. Stamp duty exemption of 100 % for the first three years to the Proposals/units availing loan from banks/financial institutions.
- iv. Reimbursement of 100% of interest amount for the first 10 years (Maximum limit is 50% on fixed capital investment amount) on proposals/units availing term loan (maximum limit is 80% of fixed capital invested, deemed necessary for project) from notified banks.
- v. All eligible units/proposals will get 100 % exemption on electricity duty on the units of electricity consumed by them from the start date of commercial production till 15 years. However, promoters/agencies/companies have to submit the electricity rent exemption certificate issued by Director of Industries to the office of Chief Electricity Controller with six months from start date of commercial production.
- vi. The First eligible proposals/units establishing food processing, fruit & vegetable processing and Non Timber Forest Produce Processing in any division of Chhattisgarh state with investment amount of more than Rupees 500 Crore, will be eligible for 100% Mandi tax subsidy for the 15 years from the date of start of purchasing raw materials from state mandi/from producer directly/farmer/unit/raw materials purchased from outside state.
- vii. Investment made towards land, building, plant & machinery, electricity supply and water supply by the promoters/units from the date of start of commercial production up to Three Years (03 year) will be considered under fixed capital investment for proposals.
- viii. For skill development of technical & skilled people domiciled of Chhattisgarh state and engaged in the units/ proposals the Government of Chhattisgarh will reimburse the EPF equivalent amount in form of Grant to promoters/companies/agencies for the first

500 workers for first 12 months from date of start commercial production.

- ix. Along with this special package promoters/agencies/companies is eligible to avail benefit, other grant, discount and subsidies as per defined eligibility under Industrial Policy 2014-2019, Agro & Food Processing Policy 2012 and Chhattisgarh State Food Processing Mission. If the benefits offered under the scheme are similar in nature then promoters is allowed to choose any one of the grant under the policy/ scheme.

**Note:** In case of any dispute or any matter arising out of special package, the notification issued by Dept. of Commerce & Industry Government of Chhattisgarh will be considered and decision of Dept. of Commerce & Industry, Government of Chhattisgarh will be final and binding to all the eligible promoters/companies/agencies.

## **4. CENTRAL PROECESSINGG CENTER**

### **4.1. Core Processing Facility**

The special package aims to facilitate the establishment of a strong food processing industry backed by an efficient supply chain, which would include collection centres, primary processing centres and cold chain infrastructure. The food processing units would be located at a Central Processing Centre (CPC) with need based common infrastructure required for processing, packaging, environmental protection systems, quality control labs, trade facilitation centres, etc. The extent of land required for establishing the unit is estimated to be between 100- 400 acres, though the actual requirement of land would depend upon the business plan, which may vary from region to region. CPC would be supported by farm proximate Primary Processing Centres (PPC) and Collection Centres (CCs) in identified locations based on a techno-feasibility study, adequate to meet the



requirements of the CPC. The land required for setting up of PPCs and CCs at various locations would be in addition to land required for setting up the CPC.

The eligible project cost is defined as per the special package notification issued by Dept. of Commerce & Industry, Government of Chhattisgarh under Food & Agro Policy 2012.

#### **4.2. Central Processing Centre:**

Cost of development of industrial plots and cost of civil work & equipment for common facilities like testing laboratory, cleaning, grading, sorting and packing facilities, dry warehouses, specialized storage facilities including Controlled Atmosphere Chambers, Pressure Ventilators, variable humidity stores, pre-cooling chambers, ripening chambers etc., cold chain infrastructure including reefer vans, packaging unit, irradiation facilities, steam sterilization units, steam generating units, Food incubation cum development centres etc.

Primary Processing Centers and Farm Proximate Collection Centers: These shall have components like cleaning, grading, sorting and packing facilities (including equipment) dry warehouses, specialized cold stores including pre-cooling chambers, ripening chambers (including equipment), reefer vans, mobile pre-coolers, mobile collection vans etc.

The above mentioned facilities are only illustrative and the exact nature of facilities may vary from project to project based on specific requirement.

#### **4.3. Factory buildings**

It will consist of standard factory sheds for Micro and Small Enterprises (MSEs) which are built on a maximum of 10 per cent of the area of CPC as part of plug and play facilities for MSEs.

#### **4.4. Enabling Basic Infrastructure**

It will include roads, drainage, water supply, electricity supply including captive power plant, effluent treatment plant, telecommunication lines, parking bay including traffic management system, weighbridges etc at the PPC and CPC level. Cost towards setting up of captive power plant would be required to be met exclusively from promoters. The applicant/agency has to demonstrate a firm plan to ensure good quality assured power supply to prospective units in the Park.

#### **4.5. Non-Core Infrastructure**

It will consist of support infrastructure such as administrative buildings, training centre including equipment, trade and display centre, crèche, canteen, workers" hostel, offices of service providers, labour rest and recreation facilities, marketing support system, etc.

**Note: The projects with greater emphasis on establishment of core processing facilities and thereby directly enabling the establishment of food processing units would be given preference.**

## 5. LAND

Applicant if required can apply to Dept. of Commerce & Industries Government of Chhattisgarh for allotment of land from Land Bank. Dept. of Commerce & Industry, Govt. of Chhattisgarh can allot the required land (if available) from land bank as per Land Allotment Rules 2015 of Dept. of Commerce & Industry, Government of Chhattisgarh.

## 6. ELIGIBILITY

Department of Commerce & Industries, Government of Chhattisgarh invites proposals from companies/ promoters for setting up of Food Processing, Fruit & Vegetable Processing and Non-Timber Forest Produce Processing in the State of Chhattisgarh. Eligible entities for submission of proposal are as under:

- i. **Private Company:** The form of offer should be signed by the Managing Director/the Secretary/the Director or any other Principal Officer of the Company and should be accompanied by a certified copy of the Resolution of the Board of Directors of the Company or by a person holding the power of Attorney from the Company to do so on behalf of the company and a copy of Memorandum and Articles of Association of the Company should also be furnished. In case of private company, a certificate from Chartered Accountant, indicating the names of the shareholders and share of each of them is to be submitted along with offer.
- ii. **Promoters:** Promoter of the Private Company
- iii. **Partnership Firm:** The form of offer should be signed by all the Partners in the favour by any of them, holding power of attorney of other partners, accompanied by a certificate of registration issued by

the Registrar of Firms/application made for registration, showing the names of all partners of the firm and a certified copy of the partnership deed/application made.

- iv. **Cooperative Society:** The form of offer should be signed by the Chairman or Secretary of the Managing Committee of the proposed/registered Co-operative Society, duly authorized by a resolution of the Society in a general or special meeting of the society. The extract of the resolution so passed must be enclosed with the offer form, without which the offer shall be held invalid

The applicant competence and capability is proposed to be established by the following parameters:

- i. Technical Capacity
- ii. Financial Capacity

The applicant has to satisfy the above conditions of eligibility. The Technical Capacity and Financial Capacity will only be considered for evaluation.

### **One proposal per eligible promoters**

An applicant shall submit only one proposal in the process. No applicant can be a subcontractor while submitting a proposal individually. An applicant who submits or participates in more than one proposal will cause all the proposals in which the applicant has participated to be disqualified.

**Note: Only those industries which are eligible as per “Agro & Food Processing Industries Policy – 2012” shall be eligible for special package. Applicant may ensure his eligibility before submitting the proposal as per Chhattisgarh Government Industrial Policy 2014-2019 and Agro and Food Processing Policy 2012.**

## **7. ELIGIBILITY CRITERIA**

- i. The combined net worth of the promoters should not be less than 1.5 times of the proposed equity investment
- ii. The Applicant should be in operation for more than 5 years
- iii. The Applicant shall have experience in Agro / Food / Herbal / Forest based processing business over the last three (3) completed financial years
- iv. The Applicant shall have a minimum Turnover of INR 300 crore p.a. from Agro Food / Herbal / Forest based processing business in last three years
- v. In case of a Consortium, the Lead Member should satisfy the above conditions of eligibility. The Technical Capacity and Financial Capacity of the lead member will only be considered for evaluation.
- vi. In case of more than one proposal for same Division has received, the proposal having higher score in the merit based on criteria for assessment as per Annexure-I will be considered. However, in case there are more than one proposal with same marks, the proposal with higher equity/ contribution (In Rupee term) will be considered.

## **8. EXPRESSION OF INTEREST**

In response to the Notice Inviting Tender Expression of Interest (EoI) from Department of Commerce & Industries, Government of Chhattisgarh for selection of Projects proposals for setting up of food processing units shall be submitted by the applicant in the prescribed application format (Annexure-II) including the information/documents to be covered in the EoIs (Annexure-III) along with following information/documents:

- i. Detailed Project Report (DPR) consisting of technical, commercial, financial and management aspect of the project. The proposal would have tentatively identified location of the unit, availability of land, potential investors for food processing units, proposed level of

investment including the estimated project cost, the proposed means of finance and the number and type of food processing units along with complete details.

- ii. Certificate of incorporation/ registration of the applicant firm, Memorandum and Articles of Association in case of Company/ Bye laws of the Society, Co-operative, Self Help Group/ Registered partnership deed, etc.
- iii. Bio-data/background/ experience of the project promoter(s).
- iv. Documents in support of net-worth of the promoter(s) / proposed shareholder(s) of promoters/companies/agencies
- v. Annual reports and Audited Financial Statement of Accounts of the applicant firm/company/cooperative/ Partnership/ Self Help Group, etc. for last three years.

## **9. EMD & SECURITY DEPOSIT**

### **9.1 EMD Amount**

Interested applicant are required to submit the EMD amount of Rupees 50, 00,000 (Fifty Lakh) in form of DD to Chhattisgarh State Industrial Development Corporation (CSIDC) limited. EMD of unsuccessful applicant will be returned after the approval of Technical Review Committee.

### **9.2 Security Deposit**

The successful applicant shall furnish security deposit in the form of an account payee demand draft / fixed deposit receipt from a commercial bank or bank guarantee issued/confirmed from any of the commercial bank in India in an acceptable form. Security Deposit of INR 10 Crores (Rupees Ten Crores Only) in the form of a Bank Guarantee, issued by a Nationalized Bank or Scheduled Commercial Bank in India, drawn in favour of 'CSIDC', payable at Raipur before signing of agreement.

### **9.3 Forfeiture of security Deposit**

In the event of non-adherence with project time line, Dept. of Commerce & Industry, Govt. of Chhattisgarh can forfeited submitted security deposit.

However, applicant may apply to the Dept. of Commerce of Industries, Government of Chhattisgarh, by producing substantial evidences of delay, and Dept. of Commerce & Industry, Govt. of Chhattisgarh up on its discretion may either consider to extend the project time line to a mutually agreed period or may forfeit the security deposit.

## **10. SANCTIONING OF PROJECT PROPOSAL**

The Technical Review Committee (TRC) headed by the Special Secretary/ Joint Secretary of Department of Commerce & Industries, Government of Chhattisgarh to scrutinize the project proposals and provide their recommendations for Approval of Proposals as per the technical presentation evaluation criteria (Annexure-IV)

**Note: Any matter arising out of decision of selection of proposals, the decision of Department of Commerce & Industries, Government of Chhattisgarh will be final & binding to all the eligible promoters/companies/agency.**

## **11. ROLE OF APPLICANT (PROMOTERS/COMPANIES/AGENCIES)**

- i. The eligible applicant (promoters/ companies/ agencies) shall make timely payment of land premium, lease rent and any other applicable charges to Department of Commerce & Industries, Government of Chhattisgarh.
- ii. Eligible applicant (promoters/ companies/ agencies) have to adhere with the timeline for starting construction for the project and shall

submit necessary proof thereof, failing which Department of Commerce & Industries, Government of Chhattisgarh may consider either to extend timeline or cancel the project.

- iii. The approved projects have to start commercial production of operation as per defined project time line with not later than 36 months from date of sanctioning of project.
- iv. The approved proposals will have to ensure that they obtain required approval from environment/legal/ any other concerned department for setting up of food processing units.
- v. The promoters/companies/agencies shall bear and duly pay all charges/deposit towards the procurement and consumption of all the infrastructure and utility services like water, power, telecom etc.
- vi. The promoter will be responsible for development of Infrastructure activities for the project
- vii. The promoter will be responsible for the employment generation for the project
- viii. The promoter shall adhere the timelines of the project as per submitted proposal.
- ix. The promoter shall start the execution of project within 6 months of approval and the production must start within 36 months, upon failure, the deposit will be forfeited
- x. The promoter for the purpose of aforesaid production should make commitment to procure raw materials viz. agriculture, horticulture, floriculture and herbal products to the tune of at least INR 100 crore per annum from the farmers/peasant and the tribal community within the surrounding area.
- xi. For the benefit of the region and especially for the benefit of tribal community and agriculturists, the applicant should train minimum 1000 farmers per year across the State of Chhattisgarh to improve productivity, quality and market intelligence to get them ready for agro



business development. All the training of farmers related aspects such as but not limited to planning and development of the training module, development of location of training and training facility, selection of trainee and trainer etc. and execution of training program shall be sole responsibility of the applicant. All the infrastructural facilities required for training of farmers should be developed within the proposed food processing industries.

## **12. PROJECT MONITORING**

Department of Commerce & Industries, Government of Chhattisgarh shall formulate project monitoring committee to check on the development of the project time to time basis. The project review and progress meeting will be conducted on the quarter basis wherein project monitoring committee members from Department of Commerce & Industries and promoter shall be present on the mutually agreed date.

## **13. JURISDICTION**

All matter disputes and differences arising out of or in any way related to these guideline shall be subject to exclusive jurisdiction of the Courts in the city of Raipur and the jurisdiction of all other Courts shall be excluded.

## **14. CHECKLIST of DOCUMENT SUBMISSION**

The applicant shall ensure the submission of following documents with their proposals:

- i. Power of Attorney for signing the agreement, wherever required along with the extract of the charter documents such as Board resolution/Power of Attorney in favour of the person executing this

Power of attorney for the delegation of power hereunder on behalf of the Executant.

ii. In case of a Partnership Firm, certified copy of the Registered Partnership Deed and certificate of registration.

iii. In case of Sole Proprietorship, a certified copy of PAN card.

iv. In case of Limited Company, a copy of the Memorandum of Articles and Articles of Association.

v. In case of private company, a certificate from Chartered Accountant, indicating the names of the shareholders and share of each of them.

vi. Duly Filled Form as given in Appendix II and Appendix III.

Note: The above check list is only illustrative and does not control in any manner whatsoever the aforesaid substantive provision of this offer document and other relevant provision.

**ANNEXURE - I**  
**PROPOSAL SCORING CRITERIA**

Sr. No.	Criteria for Evaluation of Proposals/Eols by		Maximum Marks
<b>A</b>	<b>Viability of Proposals</b>		<b>25</b>
<b>A-1</b>	<b>Adequate volume of raw materials/days of operation in a year</b>	<b>10</b>	
<b>a)</b>	200 to 250 days	5	
<b>b)</b>	251 to 300 days	8	
<b>c)</b>	More than 300 days	10	
<b>A-2</b>	<b>Mix/variety of raw materials</b>	<b>5</b>	
<b>a)</b>	5 to 10 crops	3	
<b>b)</b>	More than 10 crops	5	
<b>A-3</b>	<b>Agreement/arrangement of raw materials</b>	<b>10</b>	
<b>a)</b>	Absence of backward linkages (strategy/proof not given)	0	
<b>b)</b>	Proposed backward linkages (Copy of MoU provided/ Agreement provided)	5	
<b>c)</b>	Existing backward linkages	10	
<b>B</b>	<b>Land required for Proposal <sup>1</sup></b>		<b>20</b>
<b>a)</b>	up to 100 Acres	20	
<b>b)</b>	101-150	15	
<b>c)</b>	151-200	10	
<b>d)</b>	201-250	5	
<b>e)</b>	More than 250	0	
<b>C</b>	<b>PROMOTERS DETAILS <sup>2</sup></b>		<b>25</b>
<b>C-1</b>	<b>Cumulative Net worth of Promoters</b>	<b>15</b>	
<b>a)</b>	More than 300 crore	5	
<b>b)</b>	Between INR 400 crore to INR 500 crore	10	
<b>c)</b>	More than 500 crore	15	
<b>C-2</b>	<b>Food Processing Industries Experience of Promoters*</b>	<b>10</b>	

a)	Turnover over is equal to 300 crore	5	
b)	Turnover is more than INR 300 Crore	10	
<b>D</b>	<b>Proposed Investment in Project</b>		<b>10</b>
a)	Investment of INR 500 Crore-550 Crore	0	
b)	Investment of INR 551Crore-600 Crore	3	
c)	Investment of INR 601 Crore-650 Crore	5	
d)	Investment of 651 Crore -700 Crore	7	
e)	Investment amount of more than INR 701 crore	10	
<b>E</b>	<b>Proposed Investment in Core processing facility</b>		<b>10</b>
a)	Investment of INR 200 crore	0	
b)	Investment of 201 crore – INR 300 crore	3	
c)	Investment of INR 301 crore to INR 400 Crore	5	
d)	Investment of INR 401Crore-500 Crore	7	
e)	Investment of more than 501 Crore	10	
<b>F</b>	<b>Special Strength</b>		<b>10</b>
a)	Adoption of modern technology for reducing carbon foot print, energy efficiency, fast-tracking & optimizing operations / use of automated technology / systems	5	Supporting Document
b)	Projects proposing to use renewable/ alternate energy source (either fully or partially)	5	Supporting Document
	<b>TOTAL MARKS</b>	<b>100</b>	

1 Dept. of commerce & Industries, Government of Chhattisgarh may consider to provide land from land bank if available.

2 **For the experience evaluation purpose for this Guidelines/EoI:**

- i. Operations of agro/food/herbal processing shall comprise the set of techno-economic activities (such as sourcing, sorting, grading, semi-processing, manufacturing, packaging, trading etc.) applied to produces originating from agricultural farms, forests, herbal materials (which include, in addition to herbs, fresh juices, gums, fixed oils, essential oils, resins and dry powders of herbs) for their conservation, handling and value addition to make them usable as food, feed, fibre etc.
- ii. **Annual Turnover** Annual sales from business in agro/food/herbal processing including sale of agro/food/herbal related products.
- iii. **Financial information for purpose of evaluation** The Application must be accompanied by the Audited Annual Reports of the Applicant (of each Member in case of a Consortium) for the last 3 (three) financial years. For Financial Capacity: Certificate(s) from its statutory auditors specifying the Turn Over and Net Worth of the Applicant, in the last completed financial year, and also specifying that the methodology adopted for calculating such net worth conforms to the provisions of this document. For the purposes of this EoI, net worth (the "Net Worth") shall mean the sum of subscribed and paid up equity and reserves from which shall be deducted the sum of revaluation reserves, miscellaneous expenditure not written off and reserves not available for distribution to equity shareholders.

## ANNEXURE - II

### APPLICATION FORM

**1. Details of the applicant:**

Sl. No.	Particulars	Details
1.	Name of company/firm with complete contact Details / address, Tel/Fax No. , Mobile No., E-mail	
2.	Legal status of applicant (Govt. Institution / organization / PSUs, Joint Venture, NGO, Co-operative/ Company/ partnership firm/ proprietorship, Farmer Producer Company, Self Help Group, etc.)	
3.	Registration No. /CIN	
4.	PAN / TIN /TAN	
5.	Aadhar Registration No.	

**2. Details of the Director(s)/ Promoter(s)/Partner(s):**

Sr.No.	Name of Promoters/Partners	Address	Tel/Fax No/Mobile No/E Mail	Aadhar No	PAN No	Shareholding Pattern	Net-worth

**3. Experience of the lead Promoter(s)/Partner(s)/ Applicant Entity in Food / agro produce processing**

Sr. No.	Name of lead promoter(s)/Partner(s)/Applicant Entity	Details of Experience	Details of Turnover	Supporting document attached, if Any (Yes/No)

**4. PROFILE OF THE PROPOSED PROJECT:**

**(a) Details of location of Food Processing Unit proposed to be set up**

- i. Proposed location of land (Name Village/Dist./state) (ii). Area of Land required (In acres)
- ii. Status of possession (Owned/ leased\*\*)

- iii. Status of Land Use Conversion (CLU)
- iv. Proof of water and power connection
- v. Availability of Approach Road
- vi. Connectivity Details. Distance (in Kms.) from: National Highway; State Highway; Freight corridor, Golden Quadrilateral, nearest agri-horti clusters
- vii. Coordinate Details (Longitude & Latitude)
- viii. Agro commodities to be sourced

**(b) Food processing units proposed**

Type of Food Processing Units	No of Units	Land to allotted	Product Mix	Estimated Investment (In Rupee Crore)	Estimated Turnover ( In Rupee Crore)	Estimated Employees	
						Direct	In Direct

**(c) Proposed Core facilities in Processing Units**

Sr. No.	Type of No of Facilities to be created* (Only Indicative list)	Total Capacity ( MT/MT per Hour) wherever applicable	Built up Area	Estimated Investment Amount	Number of Days of Operations of each facility in a year
1	CA Store				
2	Normal Cold store/warehouse				
3	Frozen store				
4	Pre-cooling chambers				
5	Sorting, grading, waxing, weighing, packing facility				
6	Ripening chambers				
7	IQF				
8	Blast Freezing				
9	Any other facility as per the requirement of food processing unit				

**(d) Basic Enabling Infrastructure**

S. No.	Type of Infrastructure	Capacity/Built up Area	Estimated Investment

(e) **Non-core activities**

Type of activity	Capacity /Built-up Area	Estimated Investment

(f) **Utilities Requirement:**

Utility	Units	Requirement
Power (maximum demand)	KW	
Water- industrial	Kilo Liters / Day	
Water- potable	Kilo Liters / Day	
Gas	Cubic Meters / Day	
Telephone (including fax)	No. of lines	
Waste disposal requirement (solid)	Kg / Day	
Waste disposal requirement (effluents)	Kilo Liters / Day	

5. **PROJECT FINANCIALS AND BUSINESS**

a. **Estimated Project Cost Details**

Estimated Project Cost Details	Amount (Rs. In Crore)
Land	
Land Development	
Basic enabling infrastructure	
Core Processing Activities	
Non-Core Activities	
Other Pre-operative expanses	
Margin money for working capital	
Contingencies/pre-operative expanses	
Total	

b. **Proposed Means of Finance**

Source	Amount (Rs. In Crore)
Promoters contribution/equity	
Bank Loan	
Grants in aid from MOFPI	
Unsecured loan/Bridge Loan	
Total	

**c. Basic Revenue Projections**

Item	Year 1	Year 2	Year 3	Year 4	Year 5
Days of operations of each of core facility					
Revenue earnings from different facilities					
Turnover					
Cost of Operations					
Gross Profit					
Profit before Tax					

**d. Financial Parameters**

S No.	Particulars	Details (Ratio/%)	Ref Page No. in DPR*
i.	Internal Rate of Return (IRR)		
	- with grant		
	- without grant		
ii.	Avg. Debt Service Coverage Ratio (DSCR)		
iii.	Break Even Point (BEP)		
iv.	Debt-Equity Ratio		

**e. Other Details:**

Proposed strategy/methodology for building supply chain to ensure supply of raw materials to the food processing units inside, including estimated quantities	
Available raw material crop wise in the catchment area indicating source of data	
Crop matrix for seasonal availability of raw materials indicating source of data Estimated turnover of the proposed food processing units covered in the project	
Any other relevant details / documents	

6. Number of farmers Expected to be benefited

7. Employment Generation projections

a. Direct Employment: .....

b. Indirect Employment: .....



8. Details of renewable/ alternate energy sources including solar energy, if any, proposed to be used for operating the project including inter alia, details of power generation.

**Signature of the Applicant/Lead Promoter**

**Date:** \_\_\_\_\_

**Place:** \_\_\_\_\_

## ANNEXURE - III

### The list of the Points / Information to be covered in the Eols / Proposals

#### 1. Profiles of the applicant firm / company

- 1.1. Names and brief profiles of the proposed promoters along with their contact details.
- 1.2. Indicate the nature and location of existing operations of the Promoters.
- 1.3. Audited balance sheets for last 3 years or Chartered Accountant (CA) Certificates that would establish the net worth of each of the promoters. In case of companies, CA certificates need to be certified by their statutory auditors.
- 1.4. A brief note as to why the promoters are keen to undertake the Food Processing in State of Chhattisgarh, their vision etc.
- 1.5. Any other relevant information that would establish the credentials and suitability of the promoters in the context of the Scheme.

#### 2. Profile of the Proposed Project

- 2.1. Rationale for proposed cluster/location in terms of availability of agricultural produces and marketable surplus, with focus on perishable produces.
- 2.2. Proposed Area and availability of requisite land for establishment of food Processing unit.
- 2.3. Selection of site needs to be justified in terms of connectivity and availability of basic infrastructure including power, water, approach road etc.
- 2.4. In case of land being available with promoter(s), proof of possession of land in form of sale deed/lease deed (CLU if applicable).
- 2.5. Details of the proposed core processing facilities and rationale for their selection in terms of availability of raw materials/market and type of food processing units being targeted.
- 2.6. Details of proposed enabling basic infrastructure including requirements of basic utilities like power, water, effluent treatment along with rationale in terms of overall business plan
- 2.7. Details of proposed non-core activities and their justification
- 2.8. Above details for various project components should include area required, estimated capacities and costs for various facilities
- 2.9. Proposed strategy/methodology for building supply chain to ensure supply of raw materials to the food processing units, including estimated quantities
- 2.10. Estimated turnover of the proposed food processing industry units covered in the project, after successful execution of project
- 2.11. Estimated direct & Indirect employment generation out of implementation of project and other impact on industry from farm produce in project area
- 2.12. Any other information

## ANNEXURE - IV

### CRITERIAL FOR EVALUATION OF TECHNICAL PRESENTATION

S. No.	Criteria	Maximum Score
1	Details of Promoters & their total net worth	10
2	Details of land & its location	10
3	Viability of project & its location	10
4	Proposed revenue model	10
5	Proposed investment	5
6	Special strength & USP of proposal	5
	Total Score	50

## ANNEXURE – V



### Chhattisgarh State Industrial Development Corporation Limited

(A Government of Chhattisgarh Undertaking)

AN ISO 9001:2015 Certified Company

1<sup>st</sup> Floor Udyog Bhawan, Ring Road No.1 Telibandha, Raipur (C.G.), Pin code- 492006

Phone: 0771-2583792, Fax: 0771-2583794

Website: [www.csidc.in](http://www.csidc.in); Email address: [csidc.cg@nic.in](mailto:csidc.cg@nic.in), [csidc\\_raipur@yahoo.com](mailto:csidc_raipur@yahoo.com)



## GOLDEN OPPORTUNITY FOR INVESTMENTS IN FOOD PROCESSING SECTOR IN CHHATTISGARH

### INVITATION OF PROPOSALS

NIT No./03 /IPPD/2017-18/

Raipur, Date: 27-09-2017

Department of Commerce & Industries, Government of Chhattisgarh to promote food processing sector in the State has amended Agro & Food Processing Policy 2012 vide its notification dated 05<sup>th</sup> September 2017. Special incentives packages has been notified for companies/promoters interested in setting up units in areas of Food processing, Fruit & Vegetable Processing and Non Timber Forest Produce (NTFP) processing in State of Chhattisgarh having investment intent of INR 500 Crore and more.

Chhattisgarh State Industrial Development Corporation Limited on behalf of Department of Commerce & Industries, Government of Chhattisgarh, invites proposals from companies/promoters for setting up of Food Processing, fruit & vegetables processing and Non-Timber Forest Produce (NTFP) units to provide modern infrastructure facilities for food processing sector in State of Chhattisgarh.

Dept. of Commerce & Industries, Govt. of Chhattisgarh here by invites proposals from interested companies/promoters as per the guideline for setting up of food processing unit. Details of guideline may be seen at [www.csidc.in](http://www.csidc.in).

Interested party may submit their proposals at the office of Chhattisgarh State Industrial Development Corporation Limited, 1<sup>st</sup> Floor, Udyog Bhawan, Ring Road No.1, Telibandha, Raipur – 492006, Chhattisgarh by 23<sup>rd</sup> October 2017 at 3:00 PM.

Managing Director

## Annexure - VI

### UNDERTAKING

I ..... (Name of the Lead Promoter/ Director/ Partner/ Proprietor etc.) son of Mr..... (father's name) resident of ..... (residential address) do hereby solemnly affirm and declare/undertake as under:

1. That I am promoter/ director/ partner/ proprietor of M/s..... (name of applicant) having its Registration no. ....and Registered Office at ..... (office address of applicant).
2. I hereby make application and I am duly authorized in my own right/by management vide its resolution no. ....dated.....to apply and sign all required documents including this undertaking on behalf of company/partnership firm/cooperative society etc. named as .....; and am fully aware of the facts relating to the setting up of Agro-processing Clusters project at Survey/ Plot No....., Village.....,Tehsil.....,District.....,State....., PIN code ..... (location of the main facility) for.....(activities to be undertaken by project) and application is being made to the Dept of Commerce & Industries, Govt. of Chhattisgarh.
3. That the term and conditions of the above special package under Chhattisgarh state Food & Agro Policy 2012 under which an application is made by the applicant have been properly read and understood by me and I affirm that the project/ proposal comply with all the terms and conditions of the approval letter and provisions enshrined in the scheme guidelines.
4. That the proposed activities to be undertaken by the project/proposal are covered under the Agro & Food Processing Policy 2012 and no part of the scheme/infrastructure of the project is designed or assigned to be used for any activity other than the activities specified in the application at present or in the near future.
5. It is certified that ..... (Name of applicant) has not obtained or applied for grants for the same project, component, purpose or activity from any other Ministry or Department of the Government of India or State Government or their agencies.
6. I also solemnly affirm/undertake that the proposed project components in the application are a completely new activity and not a pre-existing activity or any component thereof
7. In case of concealment of any facts in this regard, the Dept. of Commerce & Industry, Government of Chhattisgarh would have right to reject/ cancel my application/project out right at any stage

8. I shall not dispose-off or encumber or utilize the assets created wholly or substantially for purpose other than those for which they have been sanctioned, without obtaining the prior approval of the sanctioning authority.
9. In case of non-implementation/ delayed implementation of the project the Dept. of Commerce & Industry, Govt. of Chhattisgarh will have absolute right in cancelling the approval granted and also forfeit the security deposit.
10. I also undertake that all the information furnished in the application and the DPR with respect to the eligibility conditions, etc. are true and correct to the best of my knowledge and belief and nothing material has been concealed therefrom.

**Date:** \_\_\_\_\_  
**Place:** \_\_\_\_\_

**Signature of the Applicant/Lead Promoter**